

## REAL ESTATE SALESPERSON (RES) COURSE SCHEDULE

**RES EVENING INTAKE 391:** 22 DEC 2025 - 16 JAN 2026

**Duration :** 18 Sessions

**Attendance :** Minimum 75% Required (14 Lessons Completed)

**Time :** EVE: 7PM-10PM

**Frequency :** Every Monday - Friday

**Venue :** ZOOM ONLINE

**Email :** [admin@riaschool.com.sg](mailto:admin@riaschool.com.sg)

**Contact :** 6339 6000

**Course Fee :** \$598.00 excluding Exam Fee

**For RES MAR 2026 Exam**

PAPER 1			
LESSON	TOPICS	DATE/DAY/TIME	TRAINER
1	Planning & Development of Land	22 DEC 2025 / MON / EVE	Simon Yio
2	Basic Land Law Concepts	23 DEC 2025 / TUE / EVE	Simon Yio
3	Rights, Interest, Tenures, Estates, Mortgage	24 DEC 2025 / WED / EVE	Simon Yio
4	Easements, Covenants, Licence, State Land Act	26 DEC 2025 / FRI / EVE	Simon Yio
5	Gifts, Trust, Succession, Co-Ownership	29 DEC 2025 / MON / EVE	Simon Yio
6	Law of Contract	30 DEC 2025 / TUE / EVE	Simon Yio
7	Landlord and Tenant Law	31 DEC 2025 / WED / EVE	Simon Yio
8	Law of Agency and Tort	02 JAN 2026 / FRI / EVE	Simon Yio
9	Real Estate Markets, Submarkets and Government Interventions	05 JAN 2026 / MON / EVE	Simon Yio
PAPER 2			
1	Regulation of Real Estate Agency	06 JAN 2026 / TUE / EVE	Joe Zhang
	Roles and Function of the Real Estate Salesperson		
2	Principles of Real Estate Marketing	07 JAN 2026 / WED / EVE	Joe Zhang
	Consumer Protection Fair Trading Act		
3	Advertising and Marketing of Residential Properties, Commercial, Industrial and Special Properties	08 JAN 2026 / THU / EVE	Joe Zhang
4	Sale of Uncompleted Private Properties and Collective Sales	09 JAN 2026 / FRI / EVE	Joe Zhang
5	Sale of Completed Properties	12 JAN 2026 / MON / EVE	Joe Zhang
	Collective Sales		
6	Sale of HDB Flats Part 1	13 JAN 2026 / TUE / EVE	Joe Zhang
7	Sales of HDB Flats Part 2	14 JAN 2026 / WED / EVE	Joe Zhang
8	Taxes on Property	15 JAN 2026 / THU / EVE	Joe Zhang
9	Property Finance and Financial Calculation	16 JAN 2026 / FRI / EVE	Joe Zhang

\*Scheduled lessons/trainers are subjected to change if required by RIA School.

\*Due to the high demand for RES examination seats, course participants who have completed the RES course, may not get a seat at the RES examination immediately after completing the course."

\*25 Dec 2025: No Class - Christmas Day (PH) / 01 Jan 2026: No Class - New Year's Day